

March 1, 2024

Dear Valued Customer,

Subject: Closure of Zutron Medical Facility

Over the past year, work has been ongoing to integrate Zutron Medical's systems and processes with STERIS to help provide an improved Customer experience. After careful consideration and strategic evaluation of our product offerings, we have decided to close the Zutron Medical facility.

**How does this decision impact your operations?**

- **The Zutron Medical facility will close effective March 31.** You may continue to place orders with Zutron until March 29<sup>th</sup>.
- **Crosswalk to the STERIS Product Portfolio**  
Please refer to Exhibit A for a direct STERIS replacement product, available for order today.
- **Endoscopy Procedure Kits**  
All Endoscopy Procedure Kits will ship from our Conroe, Texas manufacturing center. Your STERIS Sales Representative will contact you to discuss the transition and review your current procedure kits and alternative options.

If you have not previously ordered through STERIS, a STERIS account has been established for you. Please contact STERIS Customer Service (800-548-4873), or your local STERIS Sales Representative. For help identifying your local representative, please contact [use\\_isdsales@steris.com](mailto:use_isdsales@steris.com) for assistance.

**Before ordering, you will need to:**

- Update your ordering system/item master files for products listed below to reflect the STERIS Corporate Tax ID number (34-01482024)
- Order the alternative replacement products from STERIS.
- If you require banking information for ACH/EFT, complete the enrollment form and submit to the STERIS Accounts Receivable email address, [generalar@steris.com](mailto:generalar@steris.com).
- Remit payment to STERIS address listed on your invoice.

If you are already a STERIS Customer, you can immediately start ordering the STERIS alternative products. You must update your ordering system/item master files for the alternative products (if not already in your system).

**How to submit an order with STERIS:**

- Phone: (800)-548-4873
- Fax: (440) 639-4450
- Email: [HealthcareCS@steris.com](mailto:HealthcareCS@steris.com)
- EDI: <https://www.steris.com/about/business/ediConnect>



We thank you in advance for your continued business and encourage you to contact us with any questions.

Respectfully,

Jordan Hartong  
Manager, Zutron Operations  
STERIS  
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Lenexa, Kansas 66219

Julie Jackson  
Senior Director, Marketing – Procedural GI  
STERIS  
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Mentor, OH 44060

**Exhibit A – Zutron Medical Products with Alternative STERIS Replacement Products**

Zutron Part Number	Box Qty	Legacy Zutron Description	NEW STERIS Part Number	New STERIS Description	Box Qty
<b>Single Use Valves</b>					
ZUTRGAR028S	100	Biopsy Valve for Fuji/Olympus, Sterile	100301	DEFENDO Biopsy Valve Olympus/Fujinon	100
ZUTRGAR004	50	Suction, Air/Water & Biopsy Valves for Olympus 140/160/180/190/240/260/290 Series Endoscopes	100305	DEFENDO for Olympus 3 PC KIT Air/Water, Suction and Biopsy	50
ZUTRGAR046	50	Suction, Air/Water, Biopsy Valves & Auxiliary Water Connector Olympus	100310	DEFENDO for Olympus 4 PC KIT Air/Water/Suction/Bio/Conn	50
ZUTRGAR092	50	Suction, Air/Water, Biopsy Valves & Auxiliary Water Connector - Fujifilm 760	100333	DEFENDO for Fujifilm 700 4-PC KIT Air/Water/Suction/Bio/Conn	50
ZUTRGAR105	100	Air/Water Channel Cleaning Adapter for Fujifilm 700 Series	N/A	Not sold individually, only available in DEFENDO for FUJI 700 5pc kits.	N/A
<b>Tubing</b>					
ZUTRGAR090	20	Air/Water Tubing Set for Fujifilm 700 Series Endoscopes	100164	ENDO SMARTCAP Tubing Fujifilm 700	10
ZUTRGAR090C O2EXT	10	Air/Water Tubing Set with CO2 extend For Fuji 700 Series	100164CO2 EXT	ENDO SMARTCAP CO2 EXT Tubing Fujifilm 700	10
ZUTRGAR088	20	Air/Water Tubing Set For Fujinon 500/ 600 Series	100165	ENDO SMARTCAP Tubing Fujifilm 500/600	10
ZUTRGAR088C O2EXT	10	Air/Water Tubing Set with CO2 extend For Fujinon 500/ 600	100165CO2 EXT	ENDO SMARTCAP CO2 EXT Tubing FUJI 500/600	10

ZUTRGAR083	25	Irrigation Tubing for Olympus/Fujifilm	100130	ENDOGATOR Irrigation Tubing	10
<b>Adapters</b>					
ZUTRGAR093	1	CO2 Source Tubing Adaptor (For Olympus)	100555	ENDO SMARTCAP Adapter for Olympus UCR (Reusable)	1
ZUTRGAR108	1	Vacutore Co2 Source Tubing Adapter FUJI GW-100	100560	ENDO SMARTCAP Adapter for Fujifilm GW-100 (Reusable)	1
<b>Connectors</b>					
ZUTR415062	100	Normally Closed Back Check Valve - Sterile	100126	ENDOGATOR Single Use Aux Water Connector Fujifilm (Sterile)	50
ZUTR50523	100	Normally Closed Check Valve - Bag of 100 (Non-Sterile)	100126	ENDOGATOR Single Use Aux Water Connector Fujifilm (Sterile)	50
ZUTRGAR027	100	Auxiliary Water Connector - Olympus Sterile	100241	ENDOGATOR Single Use Aux Water Connector Olympus	50